

Côta Vera Sales Summary

Sales & Closings

As of Week Ending: 2022-07-03

CUMULATIVE Sales & Closings			
Total Homes	562		
Total Released	283	50%	Released
Total Sales Contracts	308		
Total Cancellations	36		
Total Net Sales	272	48%	Sold
(+) Pending Reservations (of those Currently Available)	0		
(=) Combined Net Sales & Reservations	272	48%	Sales & Reservations
Currently Available (Released but not sold or reserved)	11		
Total Closed	81	14%	Closed

THIS WEEKS Sales & Closings			
Total Homes	562		
Released This Week	8	1%	Released
Sales Contracts This Week	15		
Cancellations This Week	0		
Net Sales This Week	15	3%	Sold
(+) Pending Reservations (of those Currently Available)	0		
(=) This Weeks Net Sales & Reservations	15	3%	Sales & Reservations
Closed This Week	15	3%	Closed

THIS WEEKS Distribution:		Closings	Released	Sales	Cans	Net Sales	Overall Reservations	Reason for Cancellation
2022-07-03		This Week	This Week	This Week	This Week	This Week		
Lennar	Bluestone	10	2	3	0	3	0	
Lennar	Trevi	0	0	2	0	2	0	
Lennar	Whitmore	5	3	4	0	4	0	
Shea Homes	Lucca	0	0	3	0	3	0	
Shea Homes	Savona	0	3	3	0	3	0	
TOTALS		15	8	15	0	15	0	

Closings Releases Sales Cans Net Sales Reservations